

# WINGAS AT A GLANCE.

**More than 25 years of experience in the European energy market.** As a wholly owned subsidiary of GAZPROM Germania GmbH, WINGAS is one of Europe's largest natural gas suppliers.

## Customers

Among its customers are municipal utilities, industrial enterprises and power plants.



## Our shareholder



As a Russian natural gas producer, Gazprom has the largest natural gas reserves in the world at its disposal. They account for 16 per cent of global gas reserves. In Russia, the figure amounts to 71 per cent. On the global gas market, Gazprom is the leader in natural gas production. The Group accounts for 12 per cent of global gas production and 71 per cent of Russian gas production.

## International business

WINGAS, headquartered in Kassel, has its own sales offices in Belgium, Austria, the Netherlands and the Czech Republic in addition to the German market.

## 2015 WINGAS becomes a wholly owned Gazprom subsidiary

Gazprom takes over Wintershall's shares. Relocation to the new headquarters at Königstor.



## 2017 Customer portal - flexible gas procurement online

The exercise of contractual options and the acquisition of standard trading options can be handled by customers online via the portal. In addition, users of the portal are provided with an overview of their contracts - both graphically and in tabular form.



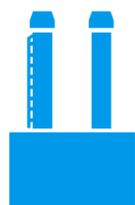
## Fiber-optic network for broadband supply



**WINGAS LWL** (fiber optics) operates its own fiber-optic cable network in Germany, which is around 3,000 kilometres long. Its capacities are marketed to telecommunications companies, municipal utilities and industrial enterprises. WINGAS LWL has a portfolio of around 8,000 kilometres in total. The LWL team supports its customers from planning to technical implementation as a central contact in the form of one-stop shopping, which also means being the central contact for several operators that are part of the network.

In addition to dark fiber capacities, WINGAS LWL also offers broadband connections to develop rural regions near the pipelines.

**8,000 kilometres of fiber-optic network**



### Rehden

Storage type: pore storage

Working gas volume:

**3.90 bn. m<sup>3</sup>**



### Haidach

Storage type: pore storage

Working gas volume:

**2.78 bn. m<sup>3</sup>**

[astora markets 1/3 of it]



### Jemgum

Storage type: cavern storage

Working gas volume:

**approx. 0.90 bn. m<sup>3</sup>**

[astora markets 5/6 of it]



**1990**

Wintershall and Gazprom start cooperation.

**1993**

The WINGAS joint venture is established by Wintershall and Gazprom.



**1999**

WINGAS achieves natural gas sales of 95 billion kilowatt hours.

## The beginning

WINGAS was founded in 1993 as a joint venture between BASF subsidiary Wintershall Holding GmbH, Germany's largest crude oil and natural gas producer, and Russia's PAO Gazprom, the world's largest natural gas producer, to supply the German natural gas market.

**95 bn. kWh of natural gas sales (1999)**



Germany

Belgium

The Netherlands

**2003**

International business starts with customers in Belgium.

Czech Republic

Austria

Headquarters in Kassel

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**2012** WINGAS is represented in five European countries.

**2019**

In the 2019 fiscal year, sales amounted to about 820 billion kilowatt hours. Turnover in the same period amounted to around 16 billion euros.

**2020**

## Successful CSR silver rating

With its environmental and social standards (CSR), WINGAS - despite a stricter scoring system - ranks once again among the top 25 per cent of companies assessed worldwide by EcoVadis.



## The gas storage business - the secure backbone of Europe's energy supply



As a wholly owned subsidiary of GAZPROM Germania GmbH, **astora GmbH** is one of the largest operators of natural gas storage facilities in Europe. The company operates the Rehden and Jemgum gas storage facilities and markets the capacities of the Haidach, Rehden and Jemgum facilities.

This means that astora is marketing a natural gas storage volume of almost 6 billion cubic meters. The company accounts for about 25 per cent of the total volume of natural gas storage facilities in Germany.

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